### **Practical Tools for OR, ML and DS** Lecture $9\frac{1}{2}$ : Inventory #3 (Q, R)-Policies

February 27th, 2020

p depends on multiple factors:

- Impact of stockout on future sales
- Loss of goodwill
- Corporate mindset:

customer-focused vs. cost-focused

- When we minimize cost in the (Q, R) model, the parameter p controls how often we stock out.
- Often it is more intuitive and useful to specify a **desired minimum service level** instead of *p*.
- Roughly speaking, "service level" is a measure of how often we satisfy demand from in-stock inventory.

- There are multiple ways of defining the "service level" precisely. We will use the following definition, also called the "fill rate"
- The **fill rate** is the percentage of demand that is satisfied from stock.
- Let  $\beta$  be the desired fill rate.

$$n(R) =$$
 expected number of units short per cycle  
 $Q =$  expected number of units demanded per cycle

Over the long run, the fraction of demand that stocks out is

shortage rate = 
$$\frac{n(R)}{Q}$$

The fill rate is 1 minus this amount:

fill rate = 
$$1 - \text{shortage rate} = 1 - \frac{n(R)}{Q}$$

We want this to be  $\geq \beta$ .

#### What is the fill rate in EOQ?

1.0

2.1

3.  $\frac{1}{2}$ 

4.  $Q/\lambda$ 5.  $\tau/T$ 

### Achieving a Fill Rate

To achieve a fill rate of  $\beta$ , we solve for the desired n(R):

$$n(R) = (1 - \beta)Q.$$



If we have inverse of n(R) we can use this inverse to calculate R, otherwise we can again use bisection search to find R such that  $n(R) = (1 - \beta)Q$  (because n(R) is nonincreasing in R).

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But now R does not depend on p (it now depends on  $\beta$  instead).

We want to find R such that n(R) is within  $\varepsilon$  of  $(1 - \beta)Q$ .

- Set *L* = 0.
- Find an integer U large enough that n(U) ≤ (1 − β)Q. To do this, guess at U, check n(R), and keep increasing U until n(R) ≤ (1 − β)Q.
- While  $U L > \varepsilon$ :
  - Choose M = (L + U)/2
  - If  $n(R) \leq (1-\beta)Q$ , set U = R
  - If  $n(R) > (1 \beta)Q$ , set L = R

Set our final value to R = U

- We will once again find an iterative procedure for finding R and Q.
- We now know how to find R given a value Q (using  $\beta$ , not p). How about find Q given a value of R?

• Previously, *Q* was calculated from *R* and the other parameters, including *p*:

$$Q = \sqrt{\frac{2}{h}} \Big( K\lambda + p\lambda n(R) \Big)$$
 (slide 54 of lecture 9)

• We now don't have *p* — how to get around this?

• Previously, Q was calculated from R and the other parameters, including p:

$$Q = \sqrt{\frac{2}{h}} \Big( \kappa \lambda + p \lambda n(R) \Big)$$
 (slide 54 of lecture 9)

- We now don't have p how to get around this?
- For a given R and Q, there is an implicitly defined p. Recall:  $F(R) = 1 - \frac{Qh}{p\lambda}$  (slide 49 of lecture 9).

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 (slide 49 of lecture 9).  
Solve for *p*:  
 $p = \frac{Qh}{\lambda(1 - F(R))}$ 

and use this in the equation for  $Q = \sqrt{\frac{2}{h}} \left( K\lambda + p\lambda n(R) \right)$  (slide 54 of lecture 9):

$$Q = \sqrt{\frac{2}{h}} \left( K\lambda + \frac{Qh}{\lambda(1 - F(R))} \lambda n(R) \right)$$

#### Once we have R, here is how we get Q

$$Q = \sqrt{\frac{2}{h}} \Big( K\lambda + \frac{Qh}{\lambda(1 - F(R))} \lambda n(R) \Big)$$

Now we have to solve for Q:

$$Q^{2} = \frac{2}{h} \left( K\lambda + \frac{Qh}{\lambda(1 - F(R))} \lambda n(R) \right)$$
$$Q^{2} - \frac{2n(R)}{1 - F(R)} Q - \frac{2K\lambda}{h} = 0$$

So  

$$Q = \frac{n(R)}{1 - F(R)} + \sqrt{\left(\frac{n(R)}{1 - F(R)}\right)^2 + \frac{2K\lambda}{h}}.$$

# Iterative Procedure for Finding Q and R for a given fill rate $\beta$

- Find  $Q_0 = EOQ$
- Find  $R_0$  from  $n(R_0) = (1 \beta)Q_0$  [using bisection search]
- Plug  $R_0$  into the equation for Q to get  $Q_1$ . [use equation at bottom of previous slide. In that formula, use  $n(R_0) = (1 - \beta)Q_0$ .]
- Find  $R_1$  from  $n(R_1) = (1 \beta)Q_1$  [using bisection search]
- etc.
- Stop when R<sub>n+1</sub> ≈ R<sub>n</sub> (stop when the R<sub>n+1</sub> and R<sub>n</sub> both give the same value when rounded to the nearest integer)

# Iterative Procedure for Finding Q and R for a given fill rate $\beta$ — Summary

- Lots of ugly formulas!
- Point is:

Can start with  $Q_0 = EOQ$ .

- A value for Q and  $\beta$  determines a value for  $R (\rightarrow R_0)$ .
- A value for *Q* and for *R* determines an (implicit) value for *p*.
- A value for R and p determines a (new) value for Q  $(\rightarrow Q_1)$ .
- Rinse and repeat.

Computing Q, R policies for most demand distributions is a lot of work

You need to be able to calculate:

```
F(R) = P(C(\tau) \le R)
```

and

 $n(R) = E[(C(\tau) - R)^+]$ 

and then repeatedly use bisection search to find the value of R.

When  $D_1, D_2, \ldots$  are i.i.d. normally distributed with mean  $\lambda$  and variance  $\sigma^2$ :

 $C(\tau)$  is distributed

- 1. Normal with mean  $\lambda\tau$  and variance  $\sigma^2\tau$
- 2. Normal with mean  $\lambda\tau$  and variance  $\sigma^2\tau^2$
- 3. Normal with mean  $\lambda\tau^2$  and variance  $\sigma^2\tau^2$
- 4. Poisson with mean  $\lambda\tau$  and variance  $\sigma^2\tau^2$
- 5. Poisson with mean  $\lambda\tau^2$  and variance  $\sigma^2\tau^2$

So we can use this for cdf of 
$$C(\tau)$$
:  
 $\mathbb{P}(C(\tau) \le x) = \mathbb{P}\left(\frac{C(\tau) - \lambda\tau}{\sigma} \le \frac{x - \lambda\tau}{\sigma}\right) = \Phi\left(\frac{x - \lambda\tau}{\sigma}\right)$ 
where  $\Phi(\cdot)$  is the cdf of the standard normal.

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- demand is  $C(\tau)$
- inventory level is R (this was Q in Newsvendor)

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Using the formula from last slide Newsvendor Lecture:

$$n(R) = -\sigma \sqrt{\tau} (z \Phi(-z) - \phi(z))$$
  
where  $z = rac{R - \lambda au}{\sigma \sqrt{ au}}$ .