## Practical Tools for OR, ML and DS

 Lecturfe $9 \frac{1}{2}$ : Inventory \#3 $(Q, R)$-Policies in .February 27th, 2020

## Service Levels in $(Q, R)$ Systems

$p$ depends on multiple factors:

- Impact of stockout on future sales
- Loss of goodwill
- Corporate mindset: customer-focused vs. cost-focused


## Service Levels in $(Q, R)$ Systems

- When we minimize cost in the $(Q, R)$ model, the parameter $p$ controls how often we stock out.
- Often it is more intuitive and useful to specify a desired minimum service level instead of $p$.
- Roughly speaking, "service level" is a measure of how often we satisfy demand from in-stock inventory.


## Definition of Service Level

- There are multiple ways of defining the "service level" precisely. We will use the following definition, also called the "fill rate"
- The fill rate is the percentage of demand that is satisfied from stock.
- Let $\beta$ be the desired fill rate.


## Shortage Rate

$n(R)=$ expected number of units short per cycle $Q=$ expected number of units demanded per cycle

Over the long run, the fraction of demand that stocks out is

$$
\text { shortage rate }=\frac{n(R)}{Q}
$$

## Fill Rate

The fill rate is 1 minus this amount:

$$
\text { fill rate }=1-\text { shortage rate }=1-\frac{n(R)}{Q}
$$

We want this to be $\geq \beta$.

## What is the fill rate in EOQ?

1. 0
2. 1
3. $\frac{1}{2}$
4. $Q / \lambda$
5. $\tau / T$

## Achieving a Fill Rate

To achieve a fill rate of $\beta$, we solve for the desired $n(R)$ :

$$
n(R)=(1-\beta) Q
$$



## Achieving a Fill Rate

If we have inverse of $n(R)$ we can use this inverse to calculate $R$, otherwise we can again use bisection search to find $R$ such that $n(R)=(1-\beta) Q$ (because $n(R)$ is nonincreasing in $R$ ).

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Note that we (again) need $Q$ to determine $R$ !
But now $R$ does not depend on $p$ (it now depends on $\beta$ instead).

## Bisection search to find $R$

We want to find $R$ such that $n(R)$ is within $\varepsilon$ of $(1-\beta) Q$.

- Set $L=0$.
- Find an integer $U$ large enough that $n(U) \leq(1-\beta) Q$.

To do this, guess at $U$, check $n(R)$, and keep increasing $U$ until $n(R) \leq(1-\beta) Q$.

- While $U-L>\varepsilon$ :
- Choose $M=(L+U) / 2$
- If $n(R) \leq(1-\beta) Q$, set $U=R$
- If $n(R)>(1-\beta) Q$, set $L=R$

Set our final value to $R=U$

## Same idea as before: iteratively finding $R$ and $Q$

We will once again find an iterative procedure for finding $R$ and $Q$.

We now know how to find $R$ given a value $Q$ (using $\beta$, not $p$ ).
How about find $Q$ given a value of $R$ ?

## Once we have $R$, here is how we get $Q$

- Previously, $Q$ was calculated from $R$ and the other parameters, including $p$ :
$Q=\sqrt{\frac{2}{h}(K \lambda+p \lambda n(R))}$ (slide 54 of lecture 9 )
- We now don't have $p$ - how to get around this?


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- Previously, $Q$ was calculated from $R$ and the other parameters, including $p$ :
$Q=\sqrt{\frac{2}{h}(K \lambda+p \lambda n(R))}$ (slide 54 of lecture 9 )
- We now don't have $p$ - how to get around this?
- For a given $R$ and $Q$, there is an implicitly defined $p$. Recall:
$F(R)=1-\frac{Q h}{p \lambda}$ (slide 49 of lecture 9 ).


## Once we have $R$, here is how we get $Q$

Recall: $F(R)=1-\frac{Q h}{p \lambda}$ (slide 49 of lecture 9 ).
Solve for $p$ :
$p=\frac{Q h}{\lambda(1-F(R))}$
and use this in the equation for $Q=\sqrt{\frac{2}{h}(K \lambda+p \lambda n(R))}$ (slide 54 of lecture 9):
$Q=\sqrt{\frac{2}{h}\left(K \lambda+\frac{Q h}{\lambda(1-F(R))} \lambda n(R)\right)}$

## Once we have $R$, here is how we get $Q$

$$
Q=\sqrt{\frac{2}{h}\left(K \lambda+\frac{Q h}{\lambda(1-F(R))} \lambda n(R)\right)}
$$

Now we have to solve for $Q$ :

$$
\begin{aligned}
& Q^{2}=\frac{2}{h}\left(K \lambda+\frac{Q h}{\lambda(1-F(R))} \lambda n(R)\right) \\
& Q^{2}-\frac{2 n(R)}{1-F(R)} Q-\frac{2 K \lambda}{h}=0
\end{aligned}
$$

So

$$
Q=\frac{n(R)}{1-F(R)}+\sqrt{\left(\frac{n(R)}{1-F(R)}\right)^{2}+\frac{2 K \lambda}{h}} .
$$

## Iterative Procedure for Finding $Q$ and $R$ for a given

 fill rate $\beta$- Find $Q_{0}=E O Q$
- Find $R_{0}$ from $n\left(R_{0}\right)=(1-\beta) Q_{0}$ [using bisection search]
- Plug $R_{0}$ into the equation for $Q$ to get $Q_{1}$. [use equation at bottom of previous slide. In that formula, use $n\left(R_{0}\right)=(1-\beta) Q_{0}$.]
- Find $R_{1}$ from $n\left(R_{1}\right)=(1-\beta) Q_{1}$ [using bisection search]
- etc.
- Stop when $R_{n+1} \approx R_{n}$ (stop when the $R_{n+1}$ and $R_{n}$ both give the same value when rounded to the nearest integer)


## Iterative Procedure for Finding $Q$ and $R$ for a given fill rate $\beta$ - Summary

- Lots of ugly formulas!
- Point is:

Can start with $Q_{0}=E O Q$.

- A value for $Q$ and $\beta$ determines a value for $R\left(\rightarrow R_{0}\right)$.
- A value for $Q$ and for $R$ determines an (implicit) value for $p$.
- A value for $R$ and $p$ determines a (new) value for $Q$ $\left(\rightarrow Q_{1}\right)$.
- Rinse and repeat.


## Special Case: Normally Distributed Demand

Computing $Q, R$ policies for most demand distributions is a lot of work

You need to be able to calculate:
$F(R)=P(C(\tau) \leq R)$
and
$n(R)=E\left[(C(\tau)-R)^{+}\right]$
and then repeatedly use bisection search to find the value of $R$.

## Special Case: Normally Distributed Demand

When $D_{1}, D_{2}, \ldots$ are i.i.d. normally distributed with mean $\lambda$ and variance $\sigma^{2}$ :
$C(\tau)$ is distributed

1. Normal with mean $\lambda \tau$ and variance $\sigma^{2} \tau$
2. Normal with mean $\lambda \tau$ and variance $\sigma^{2} \tau^{2}$
3. Normal with mean $\lambda \tau^{2}$ and variance $\sigma^{2} \tau^{2}$
4. Poisson with mean $\lambda \tau$ and variance $\sigma^{2} \tau^{2}$
5. Poisson with mean $\lambda \tau^{2}$ and variance $\sigma^{2} \tau^{2}$

## Special Case: Normally Distributed Demand

So we can use this for cdf of $C(\tau)$ :
$\mathbb{P}(C(\tau) \leq x)=\mathbb{P}\left(\frac{C(\tau)-\lambda \tau}{\sigma} \leq \frac{x-\lambda \tau}{\sigma}\right)=\Phi\left(\frac{x-\lambda \tau}{\sigma}\right)$
where $\Phi(\cdot)$ is the cdf of the standard normal.

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- demand is $C(\tau)$
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- $c_{u}=1, c_{o}=0$

Using the formula from last slide Newsvendor Lecture:
$n(R)=-\sigma \sqrt{\tau}(z \Phi(-z)-\phi(z))$
where $z=\frac{R-\lambda \tau}{\sigma \sqrt{\tau}}$.

