# Queues in service systems: Customer ABANDONMENT AND DIFFUSION APPROXIMATIONS 

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## Outline

- Single-server queues vs many-server queues
- The QED regime and the square-root staffing rule
- Need of modeling customer abandonment
- Distributional sensitivity
- Diffusion models for many-server queues


## Multi-server queues

A $G / G I / n+G I$ queue


- $n$ identical servers working in parallel (single-server $n=1$; many-server $n \gg 1$ )
- first-in-first out buffer of infinite size
- a general arrival process $(G)$
- iid service times (GI)
- iid patience times $(+G I)$


## Large-scale service systems

A many-server queue serves as a building block for modeling large-scale service systems

- Call centers
- Bank of America, over one thousand agents
- UPS, several hundred agents
- Hospital beds
- hundreds of beds
- Web farms/computer clusters
- up to several thousand servers/CPUs


## Single-server queues vs many-server queues

## Insight

The performance of many-server queues is qualitatively different from that of single-server queues or queues with a small number of servers

Key performance measures

- delay probability $P_{w}$
- mean customer waiting time $w$
- fraction of abandonment $P_{A}$


## Performance of a single-server queue

Consider an $M / G I / 1$ queue without abandonment

- Poisson arrival process with rate $\lambda$
- mean service time $m$
- traffic intensity $\rho:=\lambda m$

Assume $\rho<1$. By PASTA and Pollaczek-Khinchine,

$$
P_{w}=\rho \quad \text { and } \quad w=m\left(\frac{\rho}{1-\rho}\right)\left(\frac{1+c_{s}^{2}}{2}\right)
$$

- SCV of service times $c_{s}^{2}$, and waiting time factor

$$
f:=w / m=\left(\frac{\rho}{1-\rho}\right)\left(\frac{1+c_{s}^{2}}{2}\right) .
$$

Since $P_{w} \rightarrow 1$ as $\rho \rightarrow 1$, almost all have to wait before being served

## Single-server queues, painful choice: quality OR efficiency?

- quality: no waiting or very short waiting
- efficiency: $\rho \rightarrow 1$

However,

$$
f \text { is proportional to } \frac{\rho}{1-\rho}
$$

## Insight

In a single-server queue, one cannot maintain high server utilization to achieve good quality of service

## Quality OR efficiency?



Figure: Waiting time factor $f$ vs server utilization $\rho$ in an $M / M / 1$ queue

## Performance of a multi-server queue

Consider an $M / M / n$ queue. Traffic intensity $\rho:=\lambda m / n$.
By Erlang-C,

$$
P_{w}=\frac{(n \rho)^{n}}{n!}\left((1-\rho) \sum_{k=0}^{n-1} \frac{(n \rho)^{k}}{k!}+\frac{(n \rho)^{n}}{n!}\right)^{-1}
$$

The waiting time factor

$$
f=\frac{w}{m}=\frac{P_{w}}{(1-\rho) n} \leq \frac{1}{(1-\rho) n}
$$

With $\rho$ fixed, $f \rightarrow 0$ as $n \rightarrow \infty$

## Many-server queues: quality AND efficiency!



Figure: Delay probability $P_{w}$ and waiting time factor $f$ vs number of servers $n$, for $M / M / n$ queues with $\rho=0.95$

If one increases $n$ to 100 , then $P_{w}=50.7 \%$ and $f=0.101$

## Waiting time factor



Figure: Waiting time factor $f$ vs server utilization $\rho$ in an $M / M / 1$ queue and an $M / M / 18$ queue

## The QED regime

The above $M / M / 100$ queue with $\rho=0.95$ achieves both high quality of service and operational efficiency:

- the server utilization close to 1 (efficiency)
- only a fraction of customers need to wait (quality)
- waiting times are relatively short (quality)

The system is operated in the quality- and efficiency-driven (QED) regime, also called the rationalized regime.

## The square-root staffing rule in the $M / M / n$ setting

Let $R:=\lambda m$ be the offered load. The square-root safety staffing rule recommends

$$
n \approx R+\beta \sqrt{R} \quad \text { for some } \beta>0
$$

Erlang-C

$$
P_{w}=\frac{(n \rho)^{n}}{n!}\left((1-\rho) \sum_{k=0}^{n-1} \frac{(n \rho)^{k}}{k!}+\frac{(n \rho)^{n}}{n!}\right)^{-1}
$$

Halfin and Whitt (1981) proved that

$$
\begin{equation*}
P_{w} \rightarrow \gamma=\frac{1}{\beta \Phi(\beta) / \phi(\beta)+1} \quad \text { as } R \rightarrow \infty \tag{1}
\end{equation*}
$$

- $\phi$ is the standard normal probability density
- $\Phi$ is the standard normal cumulative distribution function


## The square-root staffing rule in the $M / M / n$ setting

Fix $\beta>0$ and set $n \approx R+\beta \sqrt{R}$. As $R$ increases,

- $P_{w}$ stabilizes at $\gamma \in(0,1)$
- $\rho=R / n \rightarrow 1$
- $f=P_{w} /(\sqrt{n} \beta)$ is on the order of $1 / \sqrt{n}$

The system is operated in the QED regime!

## Performance analysis using formula (1)

Given staffing level $n$ and utilization level $\rho<1$, set

$$
\beta=\sqrt{n}(1-\rho)
$$

Then,

$$
P_{w} \approx \frac{1}{\beta \Phi(\beta) / \phi(\beta)+1} \quad \text { and } \quad f=\frac{P_{w}}{\sqrt{n} \beta}
$$

|  | Exact | Approx. by (1) |
| :--- | :--- | :--- |
| $P_{w}$ | $50.7 \%$ | $50.5 \%$ |
| $f$ | 0.101 | 0.101 |

TABLE: Performance measures in an $M / M / 100$ queue with $\rho=0.95$

## Staffing using formula (1)

Suppose $P_{w}$ is required to be less than some $\gamma \in(0,1)$. First solve for $\beta$ by

$$
\gamma=\frac{1}{\beta \Phi(\beta) / \phi(\beta)+1}
$$

Then,

$$
n \approx R+\beta \sqrt{R}
$$

## The square-root staffing rule for $\mathrm{Gl} / \mathrm{GI} / n$ queue

Consider a $G I / G I / n$ queue. Let

$$
n=R+\beta \sqrt{R} \quad \text { for some } \beta>0
$$

Reed (2009) proved that as $R$ increases, this staffing level drives the queue to the QED regime

## Historical remarks

- The origin of that can be traced back to Erlang (1923)
- Erlang reported that it had been in use at the Copenhagen Telephone Company since 1913
- Advocated by Newell $(1973,1982)$, Kolesar $(1986)$, Grassmann $(1986,1988)$, among others
- Whitt (1992) formally proposed and analyzed this rule


## Customer abandonment

- Human's patience is always limited!
- Customer abandonment is present in most service systems


## Insight

For a service system with significant customer abandonment, any queueing model that ignores the abandonment phenomenon is likely irrelevant to operational decisions

## One must model abandonment explicitly!

|  | $M / M / 50+M$ | $M / M / 50$ |
| :--- | :--- | :--- |
| Mean service time | 1 | 1 |
| Mean patience time | 2 | $\mathrm{~N} / \mathrm{A}$ |
| Arrival rate | 55 | $55 \times(1-10.2 \%)=49.39$ |
| Abandonment fraction | $10.2 \%$ | $\mathrm{~N} / \mathrm{A}$ |
| Server utilization | $98.8 \%$ | $98.8 \%$ |
| Mean waiting time (in sec.) | 12.5 | 87.7 |
| Mean queue length | 11.2 | 72.2 |

TABLE: Queues with and without customer abandonment

## Why customer abandonment matters?

- Customers who experience long waiting tend to abandon the system
- With abandonment, the system can reach a steady state even if the arrival rate is larger than the service capacity
- Some performance measures in a queue with abandonment is better than in a queue without abandonment
- To meet certain service levels without considering abandonment, one tends to overestimate the staffing level


## The square-root staffing rule is still applicable

## Insight

In the presence of customer abandonment, the square-root safety staffing rule can still lead the system to the QED regime and yield high server utilization, short waiting times, and a very small abandonment fraction

## The square-root staffing rule in the $M / M / n+M$ setting

As argued by Garnett et al. (2002), with

$$
n \approx R+\beta \sqrt{R} \quad \text { for } \beta \in \mathbb{R} \text { and } R \text { large, }
$$

one has

$$
P_{w} \approx\left(1+\frac{h(\beta \sqrt{\mu / \alpha})}{\sqrt{\mu / \alpha} h(-\beta)}\right)^{-1}
$$

- $1 / \alpha$ is the mean patience time
- $h(x)=\phi(x) /(1-\Phi(x))$ is the standard normal hazard rate

The fraction of abandonment

$$
P_{A} \approx \frac{1}{\sqrt{R}}(\sqrt{\alpha / \mu} h(\beta \sqrt{\mu / \alpha})-\beta)\left(1+\frac{h(\beta \sqrt{\mu / \alpha})}{\sqrt{\mu / \alpha} h(-\beta)}\right)^{-1}
$$

## Waiting times in the QED regime

Fix $\beta=\sqrt{n}(1-\rho)$. As $n$ increases,

- the mean waiting time decreases at rate $1 / \sqrt{n}$ in $M / M / n$ queues
- Garnett et al (2002) confirmed the same decreasing rate in $M / M / n+M$ queues
When $n$ is large,
- waiting times are relatively short
- the patience time distribution $F$, outside a small neighborhood of the origin, barely has any influence on the system dynamics


## Sensitivity on $F$ with fixed $\alpha=F^{\prime}(0+)$

Consider an $M / M / 100+G l$ queue

- with different $F$
- but with the same $\alpha=F^{\prime}(0+)$
- $\lambda=105$ and $m=1$

|  | Abandonment fraction |  |  | Mean queue length |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
|  | $\operatorname{Exp}$ | Uniform | $\mathrm{H}_{2}$ | $\operatorname{Exp}$ | Uniform | $\mathrm{H}_{2}$ |
| $\alpha=0.1$ | 0.0497 | 0.0498 | 0.0496 | 52.18 | 50.59 | 54.19 |
| $\alpha=0.5$ | 0.0603 | 0.0607 | 0.0599 | 12.67 | 12.06 | 13.43 |
| $\alpha=1$ | 0.0670 | 0.0676 | 0.0662 | 7.031 | 6.585 | 7.592 |
| $\alpha=2$ | 0.0739 | 0.0748 | 0.0730 | 3.882 | 3.547 | 4.313 |
| $\alpha=10$ | 0.0886 | 0.0902 | 0.0869 | 0.9301 | 0.7540 | 1.172 |

Table: Performance insensitivity to patience time distributions $F$

## Sensitivity on $F$ with mean patience time $m_{p}$ fixed

|  | Abandonment fraction |  |  | Mean queue length |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
|  | $\operatorname{Exp}$ | Uniform | $H_{2}$ | $\operatorname{Exp}$ | Uniform | $H_{2}$ |
| $m_{p}=0.1$ | 0.0886 | 0.0840 | 0.0926 | 0.9301 | 1.505 | 0.5840 |
| $m_{p}=0.5$ | 0.0739 | 0.0676 | 0.0794 | 3.882 | 6.585 | 2.455 |
| $m_{p}=1$ | 0.0670 | 0.0608 | 0.0730 | 7.031 | 12.06 | 4.313 |
| $m_{p}=2$ | 0.0603 | 0.0550 | 0.0682 | 12.67 | 22.10 | 6.438 |
| $m_{p}=10$ | 0.0497 | 0.0481 | 0.0543 | 52.18 | 98.07 | 24.52 |
| TABLE: Mean patience time is a wrong statistic! |  |  |  |  |  |  |

## Patience insensitivity to patience time distributions

## Insight

In the QED regime, the system performance is generally invariant with the patience time distribution as long as its density at the origin is fixed and positive

- For a $G / G I / n+G I$ queue in the QED regime, it is generally accurate to replace $F$ with an exponential distribution with rate $\alpha=F^{\prime}(0+)$
- The matrix-analytic method can be used to evaluate $G I / P h / n+M$ queues


## Customer abandonment in the QED regime

Dai and He (2010) proved that

$$
A(t) \approx \alpha \int_{0}^{t} Q(s) \mathrm{d} s
$$

- $A(t)$ is the number of abandonments by time $t$
- $Q(t)$ is the number of waiting customers at time $t$

This justifies the replacement of $+G l$ with $+M$.

## Non-exponential distributions

The exact analysis of a many-server queue has largely been limited to the $M / M / n+M$ model. However...


Service time distribution of a call center, by Brown et al (2005)


Patience time hazard rate of a call center, by Mandelbaum and Zeltyn (2004)

## Challenges

A $G l / G I / n+G l$ queue is difficult to be analyzed because of

- general interarrival/service/patience time distributions
- a large number of servers

As a consequence,

- no analytical solution and no numerical algorithms for performance measures
- usually evaluated by simulation

We use diffusion processes to approximate many-server queues

## A Poisson sample path with $\lambda=1$

Let $\{E(t): t \geq 0\}$ be a Poisson process with rate $\lambda$


Figure: A Poisson sample path with rate $\lambda=1$

## The centered sample path with $\lambda=1$

Then, $\{E(t)-\lambda t: t \geq 0\}$ is the centered process


Figure: The sample path of the centered process with $\lambda=1$

## A Poisson sample path with $\lambda=100$



Figure: A Poisson sample path with rate $\lambda=100$

## The centered sample path with $\lambda=100$



Figure: The sample path of the centered process with $\lambda=100$

## A Poisson sample path with $\lambda=10,000$



Figure: A Poisson sample path with rate $\lambda=10,000$

## The centered sample path with $\lambda=10,000$



Figure: The sample path of the centered process with $\lambda=10,000$

## Brownian motion and Donsker's theorem

Let

$$
\tilde{E}_{\lambda}(t)=\frac{E(t)-\lambda t}{\sqrt{\lambda}}
$$

Donsker's theorem implies that the process $\tilde{E}_{\lambda}$ is close to a standard Brownian motion when $\lambda$ is large

## Definition

A process $B=\{B(t): t \geq 0\}$ is said to be a ( $\mu_{B}, \sigma_{B}^{2}$ )-Brownian motion if

- $B(0)=0$ and almost every sample path is continuous
- $\{B(t): t \geq 0\}$ has stationary, independent increments
- $B(t)$ is normally distributed with mean $\mu_{B} t$ and variance $\sigma_{B}^{2} t$ for every $t>0$
$B$ is a standard Brownian motion if $\mu_{B}=0$ and $\sigma_{B}^{2}=1$


## System equation for an $M / M / n+G l$ queue

$$
X(t)=X(0)+E(t)-S\left(\mu \int_{0}^{t} Z(s) d s\right)-A(t)
$$

- $X(t)$ is the number of customers in system at time $t$
- $E(t)$ is the number of arrivals by time $t$
- $\{S(t): t \geq 0\}$ is a Poisson process with rate one
- $\mu=1 / m$ is the service rate
- $Z(t)$ is the number of busy servers at time $t$
- $A(t)$ is the number of abandonments by time $t$


## Brownian approximation

Let

$$
\tilde{E}(t)=\frac{E(t)-\lambda t}{\sqrt{n}} \quad \text { and } \quad \tilde{S}(t)=\frac{S(n t)-n t}{\sqrt{n}}
$$

By Donsker's theorem

$$
\tilde{E} \approx B_{E} \quad \text { and } \quad \tilde{S} \approx B_{S}
$$

- $B_{E}$ is a $(0, \rho \mu)$-Brownian motion
- $B_{S}$ is a $(0,1)$-Brownian motion
- $B_{E}$ and $B_{S}$ are independent


## Approximation of the abandonment process

Recall that

$$
\alpha=F^{\prime}(0+)
$$

The abandonment process is approximated by

$$
A(t) \approx \alpha \int_{0}^{t} Q(s) d s=\alpha \int_{0}^{t}(X(s)-n)^{+} d s
$$

## Scaled system equations

$$
\tilde{X}(t)=\frac{X(t)-n}{\sqrt{n}}, \quad \beta=\sqrt{n}(1-\rho), \quad \tilde{A}(t)=\frac{A(t)}{\sqrt{n}}
$$

The scaled system equation

$$
\begin{aligned}
\tilde{X}(t)= & \tilde{X}(0)+\tilde{E}(t)-\tilde{S}\left(\mu \int_{0}^{t} \frac{Z(s)}{n} d s\right) \\
& -\beta \mu t+\mu \int_{0}^{t} \tilde{X}(s)^{-} d s-\tilde{A}(t)
\end{aligned}
$$

where

$$
\begin{aligned}
\tilde{E} & \approx B_{E} \\
\tilde{S} & \approx B_{S} \\
\tilde{A} & \approx \alpha \int_{0}^{t} \tilde{X}(s)^{+} d s \\
\frac{Z(t)}{n} & \approx \rho \wedge 1
\end{aligned}
$$

## A diffusion model for an $M / M / n+G l$ queue

The scaled system equation

$$
\begin{aligned}
\tilde{X}(t)= & \tilde{X}(0)+\tilde{E}(t)-\tilde{S}\left(\mu \int_{0}^{t} \frac{Z(s)}{n} d s\right) \\
& -\beta \mu t+\mu \int_{0}^{t} \tilde{X}(s)^{-} d s-\tilde{A}(t)
\end{aligned}
$$

The diffusion model

$$
\begin{aligned}
Y(t)= & \tilde{X}(0)+B_{E}(t)-B_{S}((\rho \wedge 1) \mu t) \\
& -\beta \mu t+\mu \int_{0}^{t} Y(s)^{-} d s-\alpha \int_{0}^{t} Y(s)^{+} d s
\end{aligned}
$$

## A piecewise OU process

The diffusion model

$$
\begin{aligned}
Y(t)= & \tilde{X}(0)+B_{E}(t)-B_{S}((\rho \wedge 1) \mu t) \\
& -\beta \mu t+\mu \int_{0}^{t} Y(s)^{-} d s-\alpha \int_{0}^{t} Y(s)^{+} d s
\end{aligned}
$$

- a piecewise linear drift

$$
b(x)= \begin{cases}-\beta \mu-\alpha|x| & \text { when } x \geq 0 \\ -\beta \mu+\mu|x| & \text { when } x \leq 0\end{cases}
$$

- the mean-reverting property
$Y$ is a piecewise Ornstein-Uhlenbeck (OU) process. It becomes an OU process when $\alpha=\mu$


## Stationary distribution of an OU process

A process $Y=\{Y(t): t \geq 0\}$ is called an OU process if it satisfies

$$
Y(t)=Y(0)+\sigma B(t)-\beta \mu t-\mu \int_{0}^{t} Y(s) d s
$$

- a linear drift

$$
b(x)=-\beta \mu-\mu x
$$

- a normal stationary distribution

$$
g(z)=\sqrt{\frac{\mu}{\pi \sigma^{2}}} \exp \left(-\frac{\mu(z+\beta)^{2}}{\sigma^{2}}\right) \quad \text { for } z \in \mathbb{R}
$$

## Stationary distribution of a piecewise OU process

The diffusion model has a piecewise linear drift

$$
b(x)= \begin{cases}-\beta \mu-\alpha|x| & \text { when } x \geq 0 \\ -\beta \mu+\mu|x| & \text { when } x \leq 0\end{cases}
$$

It admits a piecewise normal stationary distribution

$$
g(z)= \begin{cases}a_{1} \exp \left(-\frac{\alpha\left(z+\alpha^{-1} \mu \beta\right)^{2}}{\sigma_{B}^{2}}\right) & \text { when } z \geq 0 \\ a_{2} \exp \left(-\frac{\mu(z+\beta)^{2}}{\sigma_{B}^{2}}\right) & \text { when } z<0\end{cases}
$$

- $\sigma_{B}^{2}=\mu(\rho+\rho \wedge 1)$
- $a_{1}$ and $a_{2}$ are constants such that

$$
\int_{-\infty}^{\infty} g(z) \mathrm{d} z=1 \quad \text { and } \quad g(0-)=g(0+)
$$

## Performance approximations for $M / M / n+G l$ queues

- the long-run average queue length

$$
\bar{Q} \approx \sqrt{n} \cdot \mathbb{E}\left[Y(\infty)^{+}\right]=\sqrt{n} \int_{0}^{\infty} x g(x) \mathrm{d} x
$$

- the long-run average number of idle servers

$$
\bar{l} \approx \sqrt{n} \cdot \mathbb{E}\left[Y(\infty)^{-}\right]=-\sqrt{n} \int_{-\infty}^{0} x g(x) \mathrm{d} x
$$

- the abandonment fraction

$$
P_{A} \approx 1-\frac{\mu(n-\bar{l})}{\lambda}
$$

## Diffusion approximation for the $M / M / 100+M$ queue

|  | Abandonment fraction |  | Mean queue length |  |
| :--- | :--- | :--- | :--- | :--- |
|  | $\operatorname{Exp}$ | Diffusion | $\operatorname{Exp}$ | Diffusion |
| $\alpha=0.1$ | 0.0497 | 0.0497 | 52.18 | 52.19 |
| $\alpha=0.5$ | 0.0603 | 0.0603 | 12.67 | 12.66 |
| $\alpha=1$ | 0.0670 | 0.0669 | 7.031 | 7.022 |
| $\alpha=2$ | 0.0739 | 0.0738 | 3.882 | 3.877 |
| $\alpha=10$ | 0.0886 | 0.0886 | 0.9301 | 0.9302 |

Table: Performance estimates for the $M / M / 100+M$ queue

## Beyond exponential service distributions

A two-phase hyperexponential distribution $\left(\mathrm{H}_{2}\right)$

$$
V= \begin{cases}\operatorname{Exp}\left(\nu_{1}\right) & \text { with probability } p_{1} \\ \operatorname{Exp}\left(\nu_{2}\right) & \text { with probability } p_{2}=1-p_{1}\end{cases}
$$

- fraction of phase $j$ workload

$$
\theta_{j}=\frac{p_{j} / \nu_{j}}{p_{1} / \nu_{1}+p_{2} / \nu_{2}}, \quad \theta_{1}+\theta_{2}=1
$$

- a special case of phase-type distributions


## A diffusion model for an $M / H_{2} / n+G /$ queue

Let $X_{j}(t)$ be the number of type $j$ customers in system at time $t$

$$
\tilde{X}_{j}(t)=\frac{X_{j}(t)-n \theta_{j}}{\sqrt{n}}
$$

A two-dimensional process $\left(Y_{1}, Y_{2}\right)$ is used to approximate $\left(\tilde{X}_{1}, \tilde{X}_{2}\right)$

## A diffusion model for an $M / H_{2} / n+G l$ queue

$$
\begin{aligned}
Y_{j}(t)= & \tilde{X}_{j}(0)-\beta \mu p_{j} t+p_{j} B_{E}(t)+(-1)^{j-1} B_{M}(\rho \mu t)-B_{j}\left((\rho \wedge 1) \theta_{j} \nu_{j} t\right) \\
& +\nu_{j} \int_{0}^{t}\left(p_{j}\left(Y_{1}(t)+Y_{2}(t)\right)^{+}-Y_{j}(t)\right) \mathrm{d} s \\
& -p_{j} \alpha \int_{0}^{t}\left(Y_{1}(s)+Y_{2}(s)\right)^{+} \mathrm{d} s
\end{aligned}
$$

- $B_{E}$ is a $(0, \rho \mu)$-Brownian motion
- $B_{1}$ and $B_{2}$ are $(0,1)$-Brownian motions
- $B_{M}$ is a $\left(0, p_{1} p_{2}\right)$-Brownian motion
- they are all independent

See He and Dai (2011) for diffusion models for a $G I / P h / n+G l$ queue

## Computing the stationary distribution of the diffusion model

Let $Y$ be a $d$-dimensional diffusion process. Assume that $Y$ has a unique stationary density $g$ on $\mathbb{R}^{d}$. The basic adjoint relationship (BAR) says

$$
\int_{\mathbb{R}^{d}} \mathcal{G} f(x) g(x) \mathrm{d} x=0 \quad \text { for all } f \in C_{b}^{2}\left(\mathbb{R}^{d}\right)
$$

- $\mathcal{G}$ is the generator of $Y$
- He and Dai (2011) designed an algorithm to solve the BAR


## Example: an $M / H_{2} / 500+M$ queue



Figure: $\rho=1.045, p=(0.9351,0.0649), 1 / \nu=(0.1069,13.89)$, mean patience time $=2$

## Example: an $M / H_{2} / 20+M$ queue



Figure: $\rho=1.112, p=(0.9351,0.0649), 1 / \nu=(0.1069,13.89)$, mean patience time $=2$.

## Limitations of the abandonment approximation

The approximation $A(t) \approx \alpha \int_{0}^{t} Q(s) \mathrm{d} s$ is not always good

- The abandonment process still depends on $F$ in a neighborhood of the origin, not just the origin
- When the patience time changes rapidly near the origin, this abandonment approximation can be inaccurate
- When $\alpha=0$ and $\rho>1$, the queue can still reach a steady state thanks to abandonment, but the diffusion model does not have a stationary distribution


## How to improve the abandonment approximation?

Consider a neighborhood of the origin rather than the origin itself!

- Exploiting the idea of scaling the patience time hazard rate, proposed by Reed and Ward (2008)
- Assume $F$ has a bounded hazard function

$$
h(t)=\frac{f(t)}{1-F(t)} \quad \text { for } t \geq 0
$$

The scaled abandonment process is approximated by

$$
\tilde{A}(t) \approx \int_{0}^{t} \int_{0}^{\frac{Q(s)}{\sqrt{n}}} h\left(\frac{\sqrt{n} u}{\lambda}\right) \mathrm{d} u \mathrm{~d} s
$$

## Intuition on the abandonment rate

- By time $s$, the $i$ th customer from the back of the queue has been waiting around $i / \lambda$ minutes
- This customer will abandon the queue during the next $\delta$ minutes with probability $h(i / \lambda) \delta$
- The abandonment rate at time $s$ is around $\sum_{i=1}^{Q(s)} h(i / \lambda)$
- The scaled abandonment rate

$$
\frac{1}{\sqrt{n}} \sum_{i=1}^{Q(s)} h\left(\frac{i}{\lambda}\right) \approx \int_{0}^{\frac{Q(s)}{\sqrt{n}}} h\left(\frac{\sqrt{n} u}{\lambda}\right) \mathrm{d} u
$$

## Refined diffusion model for the $M / H_{2} / n+G /$ queue

The refined diffusion model

$$
\begin{aligned}
Y_{j}(t)= & \tilde{X}_{j}(0)-\beta \mu p_{j} t+p_{j} B_{E}(t)+(-1)^{j-1} B_{M}(\rho \mu t)-B_{j}\left((\rho \wedge 1) \theta_{j} \nu_{j} t\right) \\
& +\nu_{j} \int_{0}^{t}\left(p_{j}\left(Y_{1}(t)+Y_{2}(t)\right)^{+}-Y_{j}(t)\right) \mathrm{d} s \\
& -p_{j} \int_{0}^{t} \int_{0}^{\left(Y_{1}(s)+Y_{2}(s)\right)^{+}} h\left(\frac{\sqrt{n} u}{\lambda}\right) \mathrm{d} u \mathrm{~d} s
\end{aligned}
$$

## Example: an $\mathrm{M} / \mathrm{H}_{2} / 500+\mathrm{H}_{2}$ queue

|  | Simulation | Diffusion | Refined diffusion |
| :--- | :--- | :--- | :--- |
| Mean queue length | 6.413 | 1.475 | 6.359 |
| Abandonment fraction | 0.05512 | 0.05863 | 0.05517 |
| $\mathbb{P}[X(\infty)>480]$ | 0.8881 | 0.8663 | 0.8929 |
| $\mathbb{P}[X(\infty)>500]$ | 0.4720 | 0.3192 | 0.4822 |
| $\mathbb{P}[X(\infty)>520]$ | 0.1050 | $9.274 \times 10^{-5}$ | 0.1074 |

Table: Performance measures of the $M / H_{2} / 500+H_{2}$ queue.

- traffic intensity: $\rho=1.045$
- service time distribution: $p=(0.5915,0.4085)$ and $\nu=(5.917,0.454)$
- patience time distribution: $p=(0.9,0.1)$ and $\nu=(1,200)$


## Example: an $M / H_{2} / 500+E_{3}$ queue

|  | Simulation | Refined diffusion |
| :--- | :--- | :--- |
| Mean queue length | 119.1 | 119.5 |
| Abandonment fraction | 0.04337 | 0.04340 |
| $\mathbb{P}[X(\infty)>480]$ | 0.9940 | 0.9946 |
| $\mathbb{P}[X(\infty)>500]$ | 0.9756 | 0.9770 |
| $\mathbb{P}[X(\infty)>600]$ | 0.6645 | 0.6733 |

Table: Performance measures of the $M / H_{2} / n+E_{3}$ queue.

- $\rho=1.045$ and $\alpha=0$, the first diffusion model fails!
- service time distribution: $p=(0.5915,0.4085)$ and $\nu=(5.917,0.454)$
- mean patience time 1 minute


## Summary

- Single-server queues and many-server queues are qualitatively different
- Follow the square-root staffing rule to operate your system in the QED regime
- Model customer abandonment explicitly
- In the QED regime, the patience density at the origin has the most impact on system performance
- Diffusion models is a useful tool to evaluate a many-server queue's performance


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