

# Newsvendor Networks and Assemble-to-Order Inventory Systems



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## Talk Outline

- The Assemble-to-Order (ATO) inventory system
- The inventory control problem
- •A related stochastic program (SP): The 'Newsvendor Network'
- A relaxed SP
- •SP solution for W model & translation into control policy
- •Long lead time limits
- •SP solution for M model & translation into control policy



# The Assemble-to-Order (ATO) Inventory System

- *m* products assembled from *n* components
- Product i requires a<sub>ii</sub> units of component j
- Stochastic demand for products: lead time demand *D<sub>i</sub>*
- Identical component procurement lead time L (suppliers are uncapacitated)
- Assembly time is negligible
- Only component inventories are kept
- Backlogging: unit backlog cost b<sub>i</sub>
- Unit inventory holding cost  $h_j$
- Continuous or periodic review (compound Poisson or i.i.d. demand)

# Goal: Find replenishment & allocation policies to minimize the long run average expected cost





# The (Continuous Review) Demand Process

Let

 $\mathcal{D}_i(t) = \text{demand for product } i \text{ during } [0, t], \ 1 \le i \le m,$ 

and  $\mathcal{D}(t) \equiv (\mathcal{D}_1(t), \dots, \mathcal{D}_m(t)).$ 

Assume that  $\{\mathcal{D}(t), t \geq 0\}$  is a compound Poisson process.

Let

$$\Delta_i \equiv \mathsf{E}[(\mathcal{D}_i(1)], \ 1 \le i \le m, \quad \Delta \equiv (\Delta_1, \dots, \Delta_m),$$

and

$$\sigma_{ij}^2 \equiv \mathsf{E}[(\mathcal{D}_i(1) - \Delta_i)(\mathcal{D}_j(1) - \Delta_j)].$$

Assume that

$$0 < \Delta_i < \infty$$
 and  $0 < \sigma_{ii}^2 < \infty, 1 \le i \le m$ .

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# The (Continuous Review) Inventory Control Problem

 $\bullet$  We want to choose a replenishment policy  $\gamma$  and an allocation policy p to minimize

$$C^{\gamma,p} \equiv \limsup_{T \to \infty} \frac{1}{T} \mathsf{E} \left[ \int_0^T \left\{ \sum_{i=1}^m b_i B_i(t) + \sum_{j=1}^n h_j I_j(t) \right\} dt \right]$$

where  $\mathbf{B}_{i}(t)$  is the product i backlog at time t and  $\mathbf{I}_{j}(t)$  is the component j inventory at time t.

- Feasible policy:
  - 1.  $B_i(t) \ge 0$
  - 2.  $I_j(t) \ge 0$

3. Decisions cannot be based on future demand information



## The Stochastic Programming Based Approach

- 1. Introduce a (two stage) stochastic (linear) program (with complete recourse) whose solution provides a lower bound on the achievable cost in the inventory control system
- 2. Solve the stochastic program (SP)
- 3. Translate the SP solution into a control policy for the inventory system
- 4. Prove asymptotic optimality

This is similar to the approach introduced in Harrison (1988) and used in many papers since then



## A Related Stochastic Program (The 'Newsvendor Network')

Let 
$$y = (y_1, \ldots, y_n)$$
.  
Choose  $y \ge 0$  to minimize  $C_s(y) \equiv \mathsf{E}[\varphi(y; D)] + \sum_{j=1}^n h_j y_j$ , where

$$\begin{split} \varphi(y;D) &= \min_{z \ge 0} \left\{ \sum_{i=1}^m b_i (D_i - z_i) - \sum_{j=1}^n h_j \sum_{i=1}^m a_{ij} z_i \Big| z_i \le D_i, 1 \le 1 \le m, \sum_{i=1}^m a_{ij} z_i \le y_j, 1 \le j \le n \right\} \\ &= b \cdot D - \max_{z \ge 0} \left\{ c \cdot z \Big| z \le D, \ zA \le y \right\}, \end{split}$$

 $c_i = b_i + \sum_{j=1}^n a_{ij}h_j$ , and  $D_i$  represents the demand for product *i* over a lead time (so that  $D_i \stackrel{d}{=} \mathcal{D}_i(L)$ ).

Let  $C_s^* = \min_{y \ge 0} C_s(y)$ .

•This stochastic program 'relaxes' the allocation decisions (z): They are made at the end of the lead time, as opposed to each demand/replenishment arrival time. But it is not a relaxation of the inventory control problem because it assumes initial conditions B=0 and I=0.

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## **References on Newsvendor Networks**

- 1 Period ATO models
  - Baker, Magazine and Nuttle (1986)
  - Gerchak, Magazine and Gamble (1988)
  - Song and Zipkin (2003)
- Capacity Investment/Production/Inventory
  - Harrison & Van Mieghem (1999)
  - Van Mieghem and Rudi (2002)
- Call Center Staffing/Routing
  - Harrison and Zeevi (2005)
  - Bassamboo, Harrison and Zeevi (2006)





## The Relaxed Stochastic Program

Let  $\alpha = (\alpha_1, \dots, \alpha_m)$ . Choose  $y \ge 0$  and  $\alpha \ge 0$  to minimize  $\underline{C}_s(y, \alpha) \equiv \mathsf{E}[\varphi(y, \alpha; D)] + h \cdot y + b \cdot \alpha$ , where  $\varphi(y, \alpha; D) = b \cdot D - \max_{z \ge 0} \left\{ c \cdot z \Big| z \le D + \alpha, zA \le y \right\}.$ 

Let

$$\underline{C}_{s}^{*} \equiv \inf_{y \ge 0, \alpha \ge 0} \underline{C}_{s}(y, \alpha).$$

**Theorem (Dogru, Reiman, Wang, 2009).** Let  $(\gamma, p)$  be any feasible policy, and  $C^{\gamma,p}$  be the corresponding cost. If the demand is an i.i.d. sequence for the periodic review case, or a compound Poisson process in the continuous review case then

$$\underline{C}_s^* \le C^{\gamma, p}.$$

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## Solution of SP for W Model and Translation into Control Policy

- The newsvendor network for the W Model can be solved exactly. (There is no need for sampling.)
- The Relaxed SP can be transformed and solved exactly. (For all parameter values in our experiments, the solutions of the newsvendor network and relaxed SPs for the W model coincide.)
- For replenishment, follow a base-stock policy, where the base-stock levels are  $(y_0^*, y_1^*, y_2^*)$ , the solution of the newsvendor network.
- For allocation, follow a priority policy, which is motivated by the solution of the recourse LP.



#### **Base-Stock Policies**

Let  $\mathcal{R}(t) = \text{total replenishment orders for component j placed up to time t}$ and  $R_j(t) = \mathcal{R}(t) - \mathcal{R}(t-L)$ : lead time replenishment orders. The 'inventory position' of component j is defined as

$$Y_j(t) = I_j(t) - \sum_{i=1}^m a_{ij} B_i(t) + R_j(t), \ 1 \le j \le n.$$

A base-stock policy with base-stock levels  $y = (y_1, \ldots, y_n)$  places replenishment orders to keep

$$Y_j(t) = y_j, \ 1 \le j \le n.$$

After an initial 'start-up' order, this is 'order-for-order replenishment', so that

$$R_j(t) = \sum_{i=1}^m a_{ij} [\mathcal{D}_i(t) - \mathcal{D}_i(t-L)].$$

#### The Solution of the Recourse LP for the W System

Here  $c_1 = b_1 + h_0 + h_1$  and  $c_2 = b_2 + h_0 + h_2$ .

Given  $y \ge 0$  the recourse LP for the W system is

$$\max_{z \ge 0} \left\{ c_1 z_1 + c_2 z_2 \Big| z_i \le D_i, \ z_i \le y_i, i = 1, 2, \ z_1 + z_2 \le y_0 \right\}.$$

Assume (without loss of generality) that  $c_1 \ge c_2$ .

The *recourse* LP has solution

$$z_1^* = D_1 \wedge y_1, \quad z_2^* = D_2 \wedge y_2 \wedge ig(y_0 - z_1^*ig).$$

This motivates priority to product 1 in allocation:

- A demand is served as long as all required components are available.
- If both products have backlogs due to the lack of the common component, when a replenishment arrives, then all product 1 backlogs are cleared first (as long as there are enough unique components) before serving product 2 demand



#### The SP-Based Solution is Sometimes Optimal for W Model

- Symmetric cost case:  $c_1 = h_0 + h_1 + b_1 = c_2 = h_0 + h_2 + b_2$ 
  - All 'myopic' policies (maintaining I<sub>i</sub> \* I<sub>0</sub> \* B<sub>i</sub>=0, i=1,2) achieve the same total allocation (z<sub>1</sub>+z<sub>2</sub>) as the associated recourse LP.
  - With c<sub>1</sub>=c<sub>2</sub>, C<sup>\*</sup><sub>s</sub> = C<sup>\*</sup><sub>s</sub> and all allocations with the same total have the same cost.
- SP solution has  $y_0^* = y_1^* + y_2^*$ 
  - In this case the supply chain decomposes into 2 separate supply chains: There is no advantage to component commonality here, even if the common component costs the same as the components that it is replacing.
  - Numerical examples show that this is not a rare occurrence, especially if h<sub>1</sub> and/or h<sub>2</sub> are large relative to h<sub>0</sub>



#### Asymptotic Optimality?

For  $0 < L < \infty$ , let  $\underline{C}^*_s(L)$  denote the optimal objective of the relaxed SP with demand  $\mathcal{D}(L)$ .

Let  $C_{SP}^{(L)}$  denote the expected long-run average cost of the inventory system using the SP based policy in the W system with lead time L.

$$\begin{array}{ll} {\bf Conjecture.} & \underline{C^{(L)}_{SP}} \\ \underline{C^*_s(L)} \to 1 \ \ {\rm as} \ L \to \infty. \end{array}$$

This is borne out numerically.



## The Component Shortage Process

Let

$$Q_j(t) = \sum_{i=1}^m a_{ij} B_i(t) - I_j(t)$$
: component j'shortage'

Recall that, under a base-stock policy,

$$I_j(t) - \sum_{i=1}^m a_{ij} B_i(t) + R_j(t) = y_j, \ 1 \le j \le n, \ t \ge 0,$$

and  $R_j = \sum_{i=1}^m a_{ij} [\mathcal{D}_i(t) - \mathcal{D}_i(t-L)].$ Thus

$$Q_j(t) = \sum_{i=1}^m a_{ij} [\mathcal{D}_i(t) - \mathcal{D}_i(t-L)] - y_j.$$

This process is not controllable.

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m



#### Target Backlog Levels

Given Q(t) = Q, we can look for feasible values of B(t) and I(t) that minimize the total inventory/backlog cost:

$$\min_{B,I \ge 0} \{ \sum_{i=1}^{m} b_i B_i + \sum_{j=1}^{n} h_j I_j | \sum_{i=1}^{m} a_{ij} B_i - I_j = Q_j \}$$

$$= \min_{B \ge 0} \{ \sum_{i=1}^{m} c_i B_i | \sum_{i=1}^{m} a_{ij} B_i \ge Q_j \} - \sum_{j=1}^{n} h_j Q_j$$

This is a translation of the recourse LP of the relaxed SP.

Let  $B^*(Q)$  denote an optimal solution.

If for all  $t \ge 0$  we can control the suystem so that  $B(t) = B^*(Q(t))$  then the inventory system will achieve the lower bound.



## Functional Central Limit Theorem

Let

$$\hat{\mathcal{D}}^{(L)}(t) = \frac{\mathcal{D}(Lt) - LT\Delta}{\sqrt{L}}, \ L > 0, \ t \ge 0, \ \text{and} \ \hat{Q}^{(L)}(t) = \frac{Q(Lt)}{\sqrt{L}}.$$

By Donsker's (Functional Central Limit) Theorem,

 $\hat{\mathcal{D}}^{(L)} \stackrel{d}{\to} \hat{\mathcal{D}},$ 

where  $\hat{\mathcal{D}}$  is a driftless Brownian motion with covariance matrix  $\{\sigma_{ij}^2, 1 \leq i, j \leq m\}$ . This motivates representing y(L) and z(L) as

$$y(L) = L\Delta A + \sqrt{L}\hat{y}(L)$$
 and  $z(L) = L\Delta + \sqrt{L}\hat{z}(L)$ .

If  $\hat{y}(L) \to \hat{y}$  as  $L \to \infty$ , then

$$\hat{Q}^{(L)} \stackrel{d}{\to} \hat{Q} \text{ as } L \to \infty,$$

where

$$\hat{Q}_j(t) = \sum_{j=1}^n [\hat{\mathcal{D}}_j(t) - \hat{\mathcal{D}}_j(t-1)] - \hat{y}_j.$$

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# State Space Collapse for W

Let

$$\hat{B}^{(L)}(t) = \frac{B^{(L)}(Lt)}{\sqrt{L}} \text{ and } \hat{I}^{(L)}(t) = \frac{I^{(L)}(Lt)}{\sqrt{L}}.$$

For the W system,

$$\hat{Q}_{0}^{(L)}(t) = \hat{B}_{1}^{(L)}(t) + \hat{B}_{2}^{(L)}(t) - \hat{I}_{0}^{(L)}(t),$$
$$\hat{Q}_{1}^{(L)}(t) = \hat{B}_{1}^{(L)}(t) - \hat{I}_{1}^{(L)}(t), \quad \hat{Q}_{2}^{(L)}(t) = \hat{B}_{2}^{(L)}(t) - \hat{I}_{2}^{(L)}(t).$$

The target backlog levels, given  $\hat{Q}^{(L)}(t) = \tilde{Q}$ , are

$$\tilde{B}_1 = \tilde{Q}_1^+ \text{ and } \tilde{B}_2 = \tilde{Q}_2^+ \lor (\tilde{Q}_0 - \tilde{Q}_1^+)^+.$$

Suppose that  $\hat{B}_1^{(L)}(t) > \hat{Q}_1^+(t)$ . Then  $\hat{I}_1^{(L)}(t) > 0$ . With product 1 receiving priority in using component 0,

$$\hat{B}_{1}^{(L)}(t + \frac{s}{\sqrt{L}}) - \hat{B}_{1}^{(L)}(t) \approx -\Delta_{2}s.$$

So  $\hat{B}_1^{(L)}$  hits  $\hat{Q}_1^+$  in  $O(\frac{1}{\sqrt{L}})$  time. By Bramson(1998), this implies state-space collapse.

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## Solution of SP for M Model and Translation into Control Policy

- The newsvendor network for the M Model can be solved exactly. (There is no need for sampling.)
- The Relaxed SP for the M model can be transformed and solved exactly. (The solutions of the newsvendor network and relaxed SPs for the M model are sometimes different.)
- For replenishment, follow a base-stock policy, where the base-stock levels are  $(y_1^*, y_2^*)$ , the solution of the newsvendor network.
- For allocation, follow a priority policy, possibly with reservation.
  - The priority is motivated by the solution of the recourse LP
  - The need for reservation follows from a 'fluid analysis'

## Parameter Regions for M System

Here  $c_0 = b_0 + h_1 + h_2$ ,  $c_1 = b_1 + h_1$ ,  $c_2 = b_2 + h_2$ . Assuming (without loss of generality) that  $c_1 \ge c_2$ , there are 4 cost parameter regions:

- (A)  $c_1 + c_2 \le c_0$  (B)  $c_1 \le c_0 \le c_1 + c_2$
- (C)  $c_2 \le c_0 \le c_1$  (D)  $c_0 \le c_2$
- The recourse solution in region A motivates priority to product 0 in allocation
  - Priority alone does not yield asymptotically optimal performance
  - Minimal reservation: hold 1 unit of component 2 in reserve for product 0. Fluid analysis (and numerical results) suggest state-space collapse
- The recourse solution in region B motivates a state-dependent policy:
  - If all products have backlogs, clear product 1 and 2 backlogs before product 0
  - If only products 0 and 1 have backlogs, clear product 0 backlog first
  - If only products 0 and 2 have backlogs, clear product 0 backlog first

